

# Networking Lunch

12:00 – 1:00 p.m. CT

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**How are you feeling after lunch?**

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# Hydrogen Mediated CO<sub>2</sub> Utilization



**Todd Taylor, Attorney at Law**  
*Impact Counsel,*  
*Avisen Legal*



Hydrogen Mediated CO<sub>2</sub><sup>-</sup>  
Applications and Technologies  
Financial and Legal Issues



# Disclaimer!





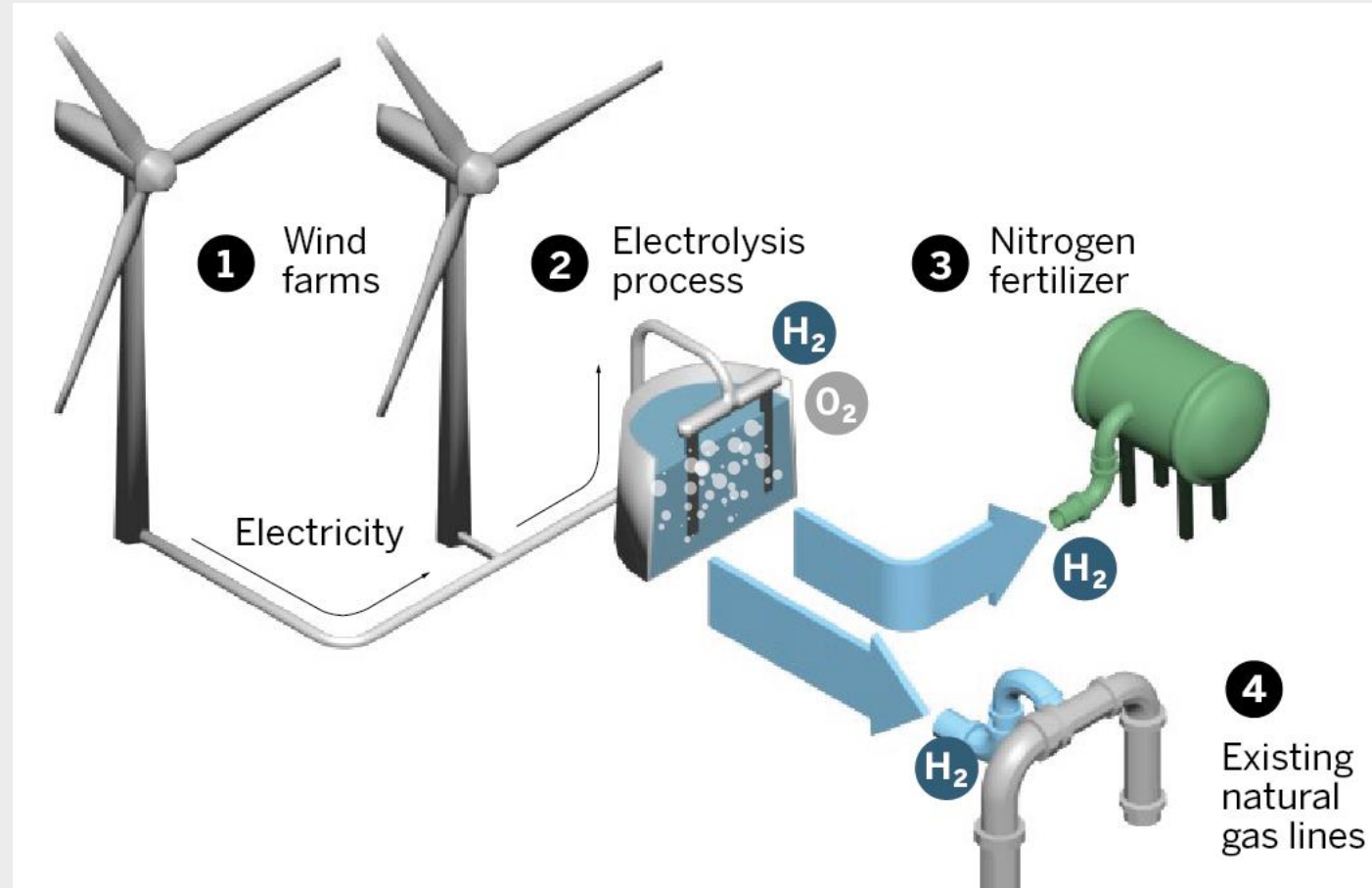
# Hydrogen Mediated CO<sub>2</sub>

- A process involving hydrogen gas (H<sub>2</sub>) to convert carbon dioxide (CO<sub>2</sub>) into other useful chemicals or fuels.
  - Fertilizer (urea or ammonia)
  - Synthetic chemicals
  - Liquid fuels
    - Sustainable Aviation Fuel (SAF)
    - Methanol
    - Dimethyl Ether (DME)
    - Synthetic Diesel



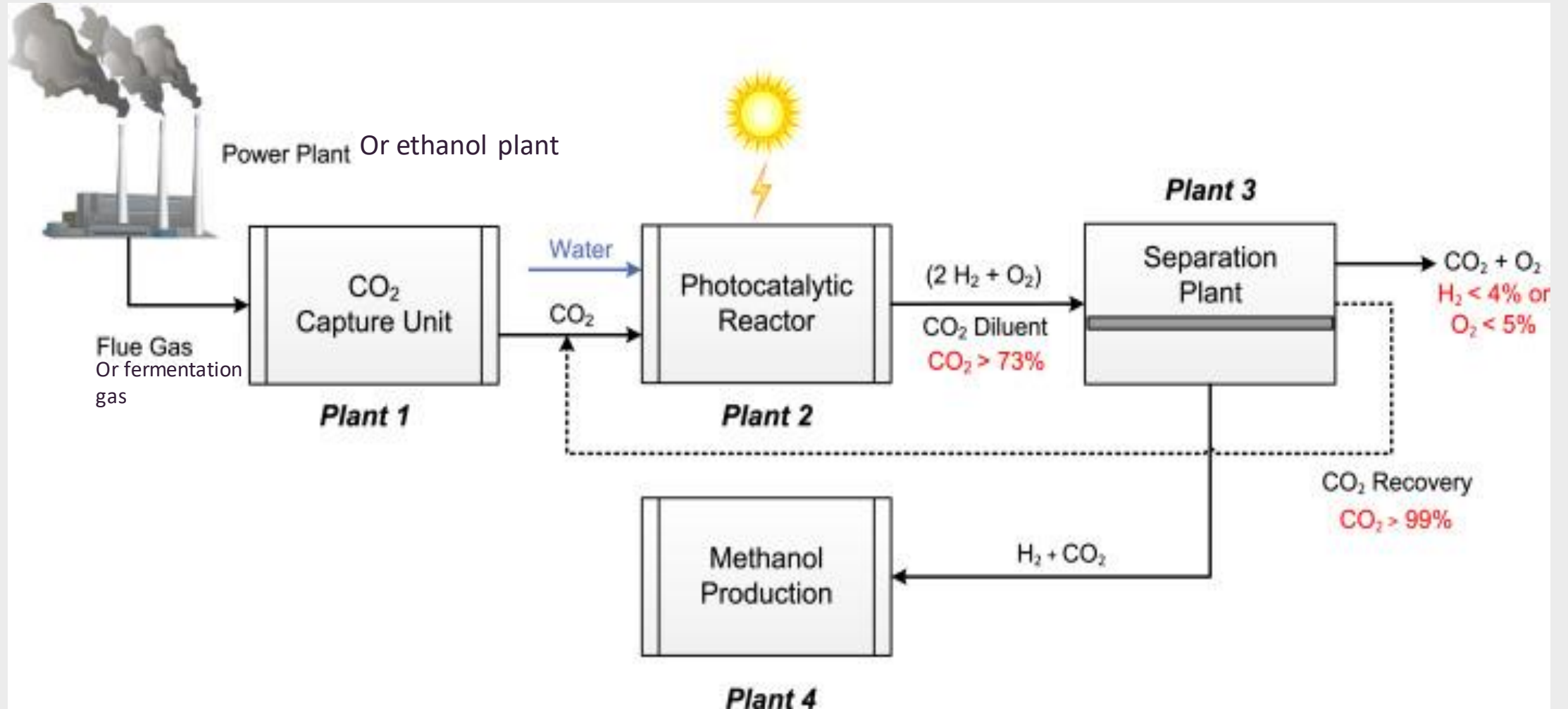


# Basic Use Case





# More Complicated Use Case





# Inflation Reduction Act

- \$369 billion in Energy Security and Climate Change programs over 10 years
- Reduce carbon emissions by roughly 40% by 2030
- Creates new Hydrogen (Section 45V) and Clean Fuel (45Z) Tax Production Credit
- Expanded Advanced Energy Project Investment Tax Credit (Section 48C ITC). Under the expanded Section 48C ITC, the IRA will award tax credits of up to 30% for a manufacturer's qualified investment in a qualifying advanced energy project:
  - projects to re-equip, expand or establish an industrial or manufacturing facility for the production or recycling of advanced energy components such as property designed to produce energy from solar, hydro, wind, geothermal deposits or other renewable sources (e.g., solar modules, inverters, and batteries);
  - projects that re-equip an industrial or manufacturing facility with equipment designated to reduce greenhouse gas emissions by at least 20%; and



# Clean Hydrogen / Clean Fuel

## Clean Hydrogen – 45V:

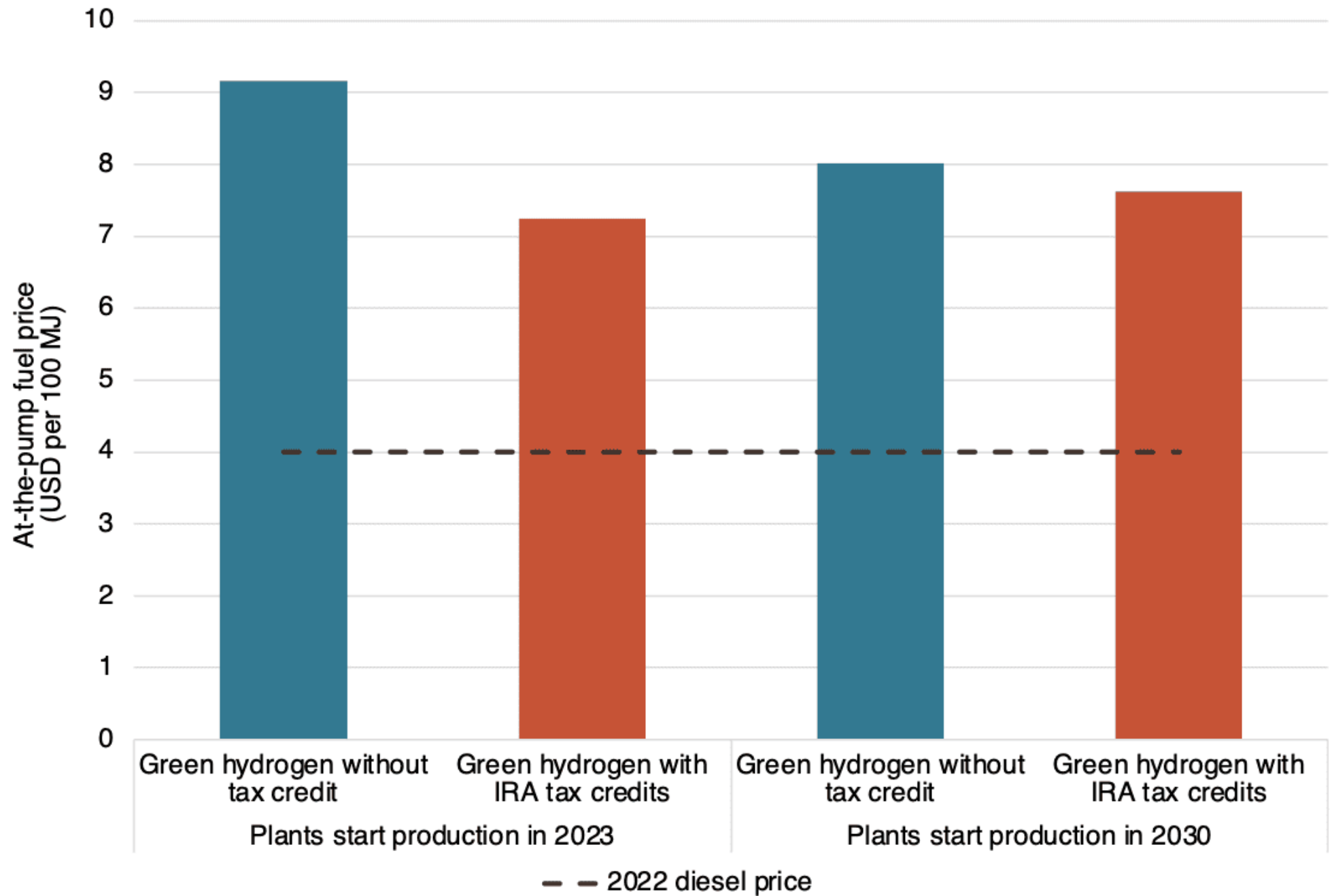
- Tax credit of up to \$3 per kilogram (kg)
  - based on the life-cycle greenhouse gas emissions rate of CO<sub>2</sub> produced at a qualifying facility during the facility's first 10 years of operation.
  - If electricity produced from renewable resources is used, may be able to claim the clean hydrogen PTC in addition to tax credits on the renewable energy generation,
    - a clean hydrogen PTC may not be claimed in conjunction with a Section 45Q tax credit.

## Clean Fuel – 45Z:

- After December 31, 2024 and ends December 31, 2027 (unless extended...)
- The Clean Fuel Production Tax Credit will be \$1.00/gallon.
- Significantly higher PTC tax credits for SAF production
- Emissions Rate standards apply



<b>Kg of CO2 per kg of H2</b>	<b>Credit Value (\$)</b>
<b>4 - 2.5 kg CO2</b>	<b>\$0.60 / kg of H2</b>
<b>2.5 - 1.5 kg CO2</b>	<b>\$0.75 / kg of H2</b>
<b>1.5 - 0.45 kg CO2</b>	<b>\$1.00 / kg of H2</b>
<b>0.45 - 0 kg CO2</b>	<b>\$3.00 / kg of H2</b>



Thank you.

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# Avisen



# Audience Q & A



**Mauricio Medici**  
*Licensing & Business  
Development Manager,  
Stamicarbon*

12/8/2023

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# SUSTAINABLE FERTILIZER PRODUCTION – FROM GREEN AMMONIA TO CIRCULAR UREA - UAN

## THE FAST TRACK TO A MORE SUSTAINABLE FUTURE

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Mauricion Medici, New Business Development Manager  
Minnesota Renewable Round Table Dec 2023

# ABOUT US: STAMICARBON

- Stamicarbon is the world leader in the licensing and design of **urea, nitric acid, DEF, UAN plants** and related services, including the supply of proprietary equipment.
- Stamicarbon launched its own “**Stami Green Ammonia Technology early 2020**” suitable for small-mid scale plants aiming to support the Fertilizer industry decarbonization.
- Active in licensing of various technologies and in **project development** for the fertilizer and petrochemical industry.
- A **pioneering company** with a single-minded vision to help enable the world to feed itself and improve quality of life focused to **reduce the carbon footprint from the fertilizer industry, including carbon recycling.**



# THE FUTURE IS SUSTAINABLE

To give hope to the next generation the food value chain needs to become more sustainable and ways of realizing affordable green energy storage need to be realized.

We believe Green Ammonia can play a key role in these challenges.

And here's why...

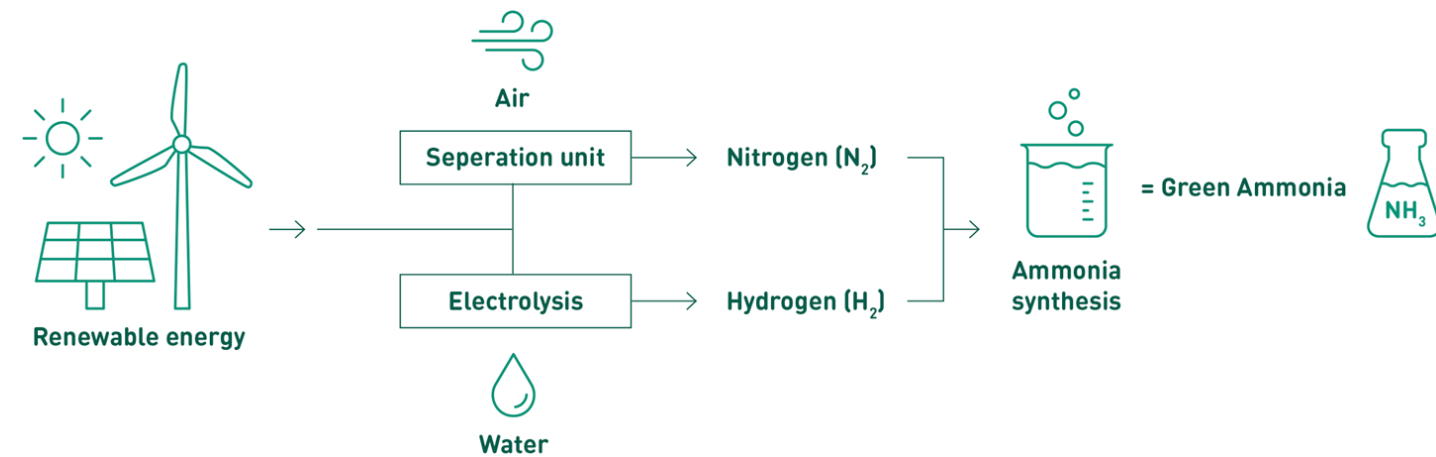


# WHAT'S GREEN AMMONIA

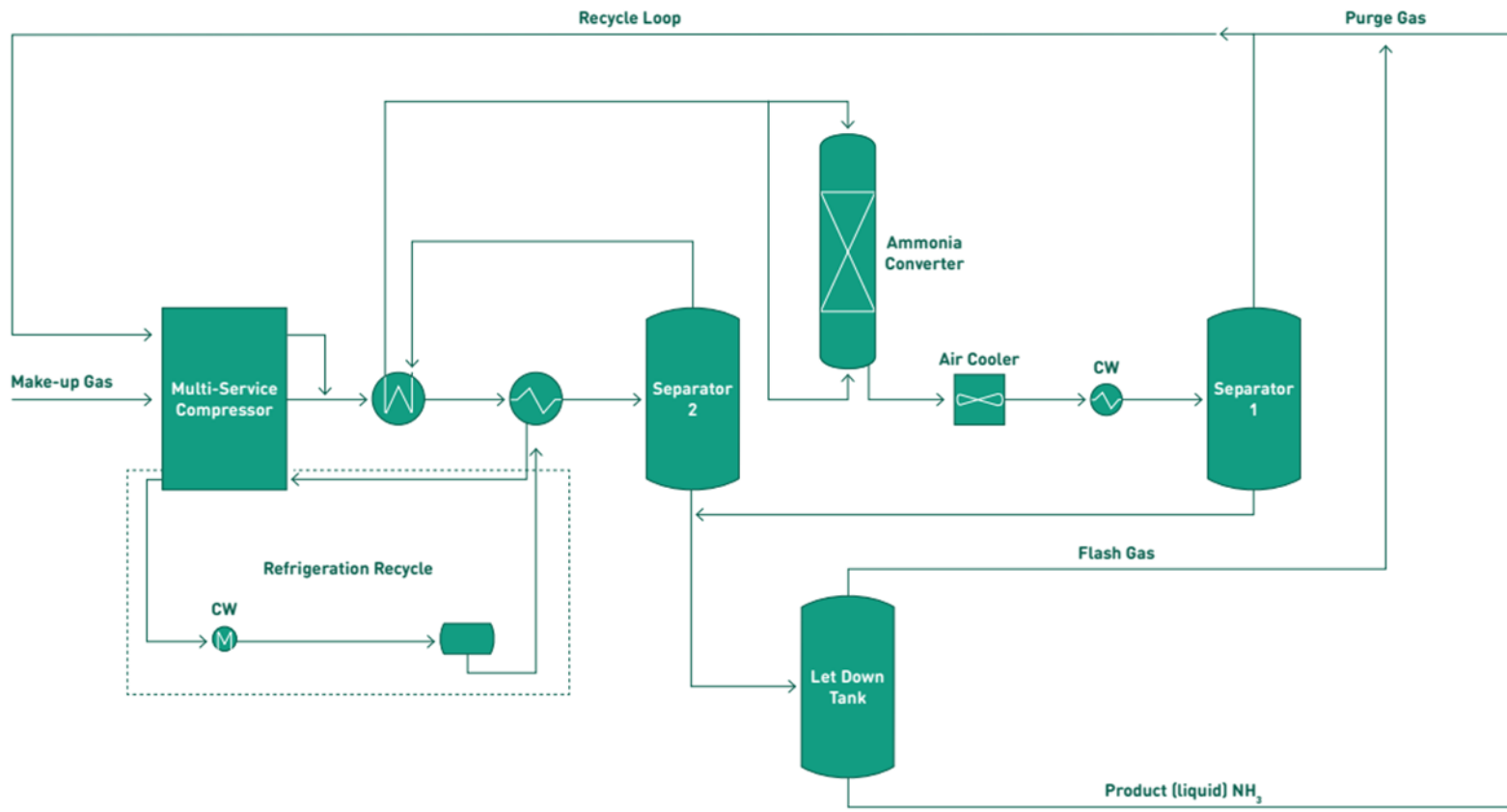
## DID YOU KNOW?

As it's a liquid ammonia is easy to store and transport to plants where it can be used as feedstock. So green ammonia is an excellent vector to transport energy.

And the infrastructure is already in place. There's a worldwide network of ports, pipelines, storage facilities and well-established shipping routes.

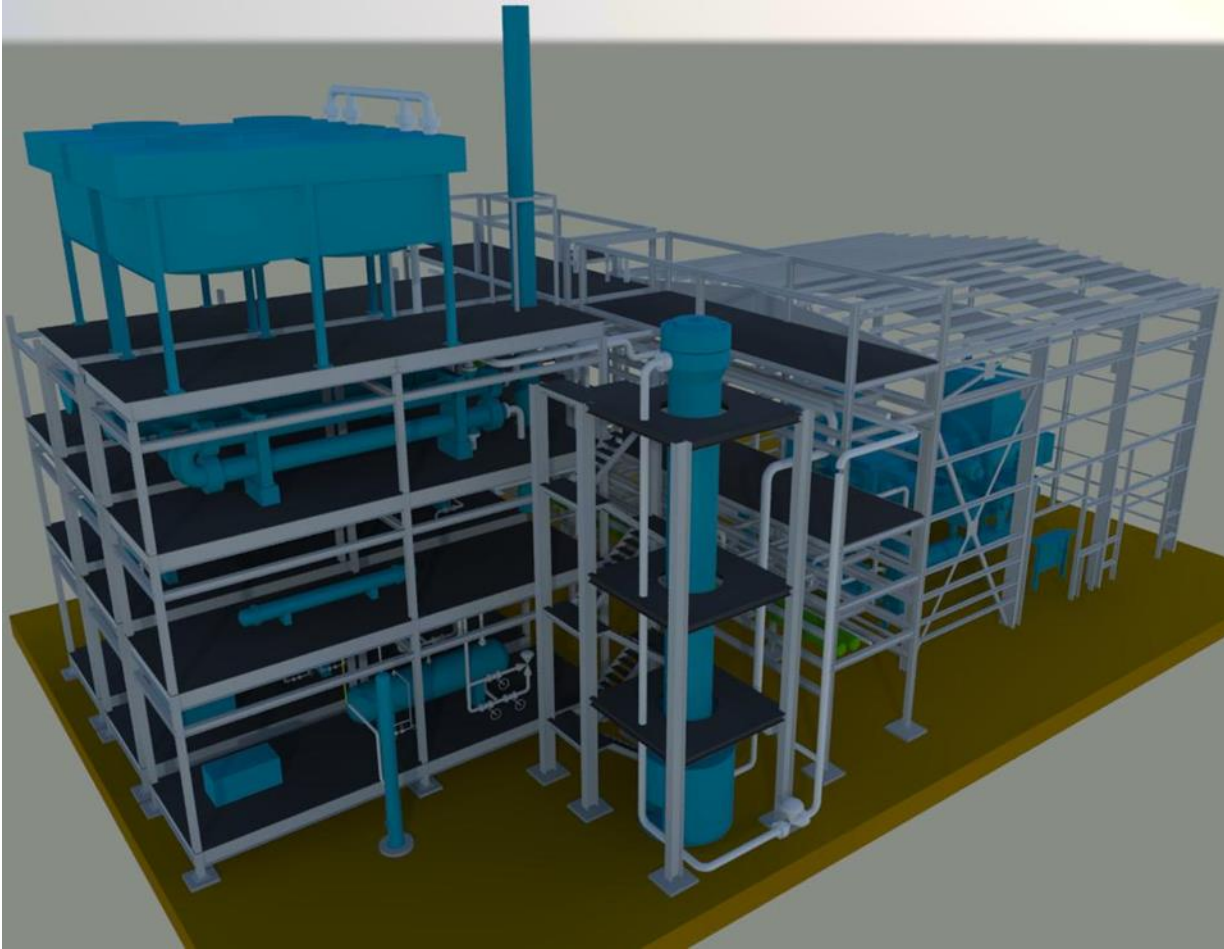


# STAMI GREEN AMMONIA TECHNOLOGY PROCESS FLOW DIAGRAM



- Proven Haber-Bosh process.
- Lean design, minimum nr of equipment - simple Hex and separator vessels.
- Single reciprocating compressor.
- High conversion rate with low catalyst volume.
- Majority of produced NH<sub>3</sub> is condensed by means of CW.
- Integrated NH<sub>3</sub> refrigeration circuit.
- Typical turn down ratio 40%
- Minimum Utilities requirement:
  - CW
  - Instrument air
  - No steam/condensate is produced or required.

# STAMI GREEN AMMONIA TECHNOLOGY 3D MODEL VIEW OF A 450MTPD PLANT



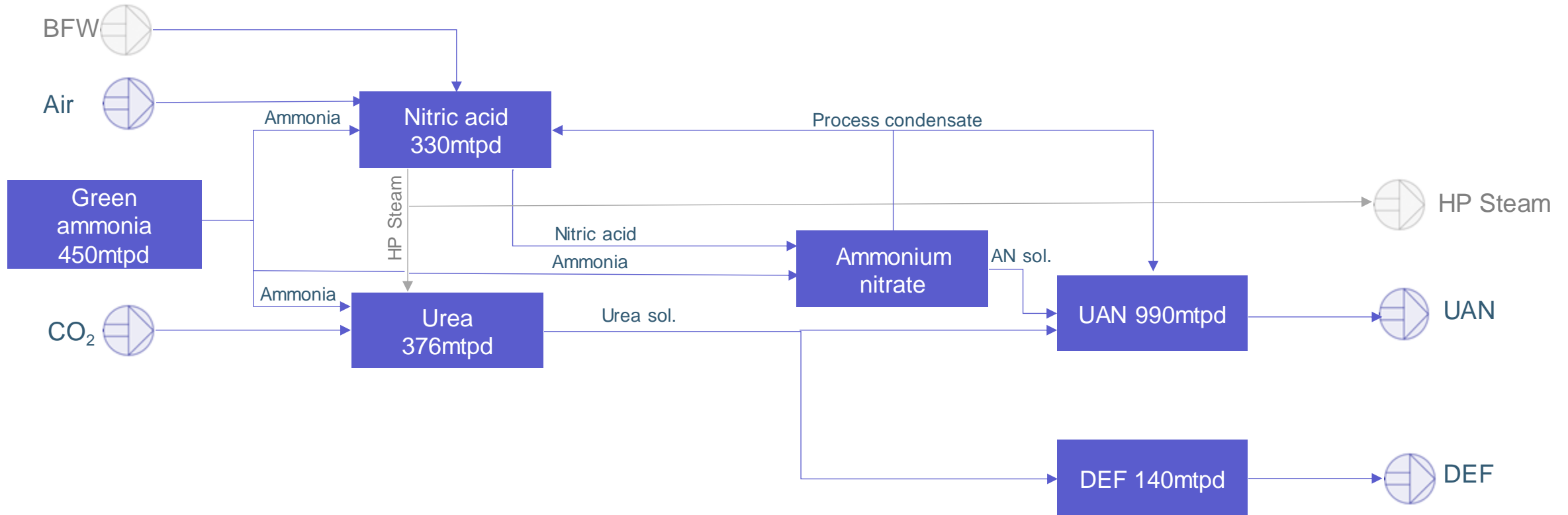


# A ONE-STOP-SHOP FOR SMALL-MID SCALE GREEN FERTILIZERS PLANTS

- Stamicarbon developed a new standard for the green ammonia market, integrating with urea, nitric acid and ammonium nitrate processes at small-mid capacities
- Our Stami technology packages includes the license and the engineering requirements to build small-mid scale sustainable fertilizer plants of standardized capacities
- Together with sister companies we can also help you with project development, feasibility studies, financing and complete E&C solutions.

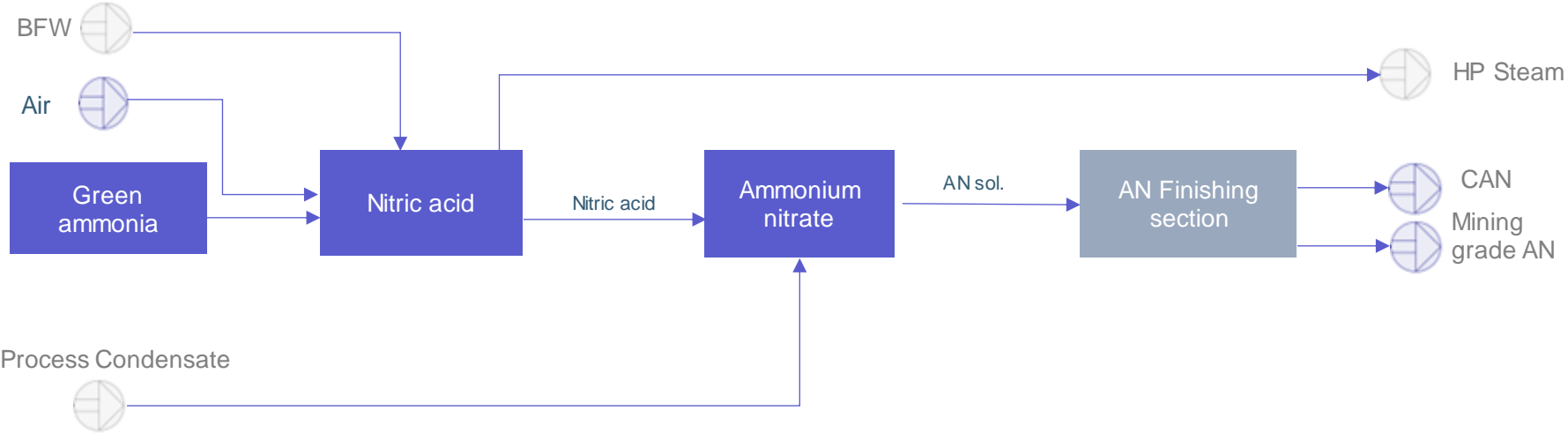


# ALL THE WAY FROM GREEN NH3 TO UAN AND DEF IN THE US MIDWEST UNDER ENGINEERING PHASE



\* Gothenburg Fertilizers complex (UAN-DEF – Green NH<sub>3</sub> Early Works under execution by KT, construction to start Q2-2024

# ALL THE WAY FROM GREEN NH3 TO NITRATE FERTILIZERS



- Kenya Green Fertilizers - CAN production – Feasibility Study Completed by NextChem.
- Greenfield Nitrogen - Iowa, Green NH3 – Feasibility Study Completed by NextChem.
- Minbos Resources - Angola (CAN & Mining grade AN – Feasibility Study Completed by Stamicarbon

# FINAL REMARKS

Stami Green Ammonia technology is a perfect solution to decarbonize the fertilizer industry and more.

Small - Medium size plants play a crucial role to bridge the technological gap in accelerating the Green Ammonia transition to decarbonize various industry sectors.

Stami Green Ammonia technology is a lean, proven, robust and reliable design.

Green Nitrate fertilizers plants are available today, based on proven technologies as well as Circular Urea.

Stami Green Ammonia is the “most competitive technology design” for small and mid-scale applications both in Capex and Opex.



THANK YOU



**STAMICARBON**

Feel free to contact me for more information: *[Mauricio.medici@stamicarbon.com](mailto:Mauricio.medici@stamicarbon.com)*

# Audience Q & A



**Nathalie Beken**

*Investment Associate*

*Azimuth Capital Management*



# Hydrogen-mediated CO<sub>2</sub>

2023 Minnesota Renewable  
Energy Roundtable

December 2023



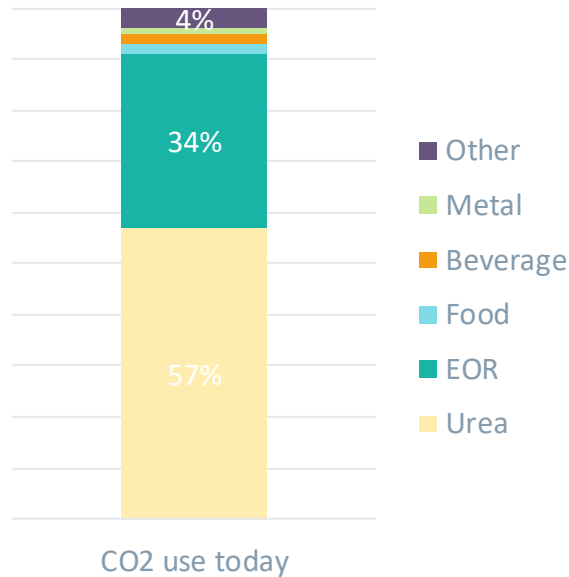


# What is hydrogen-mediated CO<sub>2</sub>?

## And why is it important?

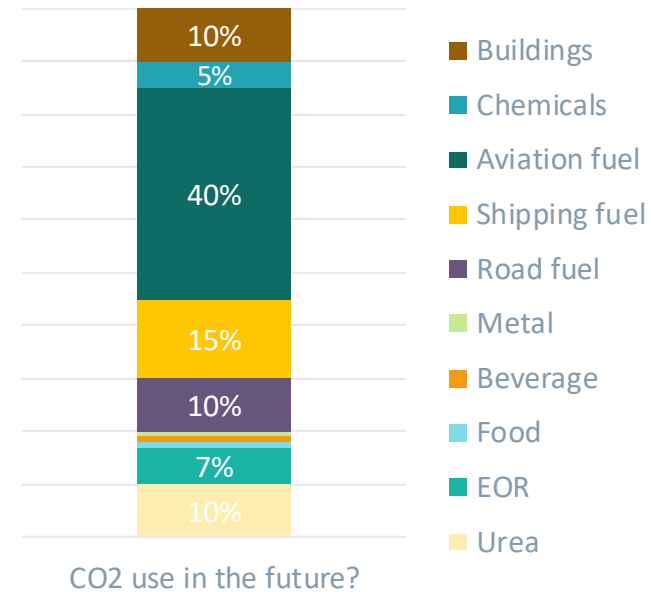
### CO<sub>2</sub> production and use today<sup>(1)</sup>

- CO<sub>2</sub> is produced from fossil fuel processing
- CO<sub>2</sub> is used for Urea production, EOR, Food & Beverages, Metal production, ...



### CO<sub>2</sub> production and use in the future<sup>(2)</sup> – hydrogen mediated?

- CO<sub>2</sub> could be produced from Direct Air Capture, point capture of cement, power plants, ethanol, SMR plants, fermentation...
- CO<sub>2</sub> can be combined with hydrogen to make valuable hydrocarbons which can be used as fuels, but also to make chemicals or use in the building industry

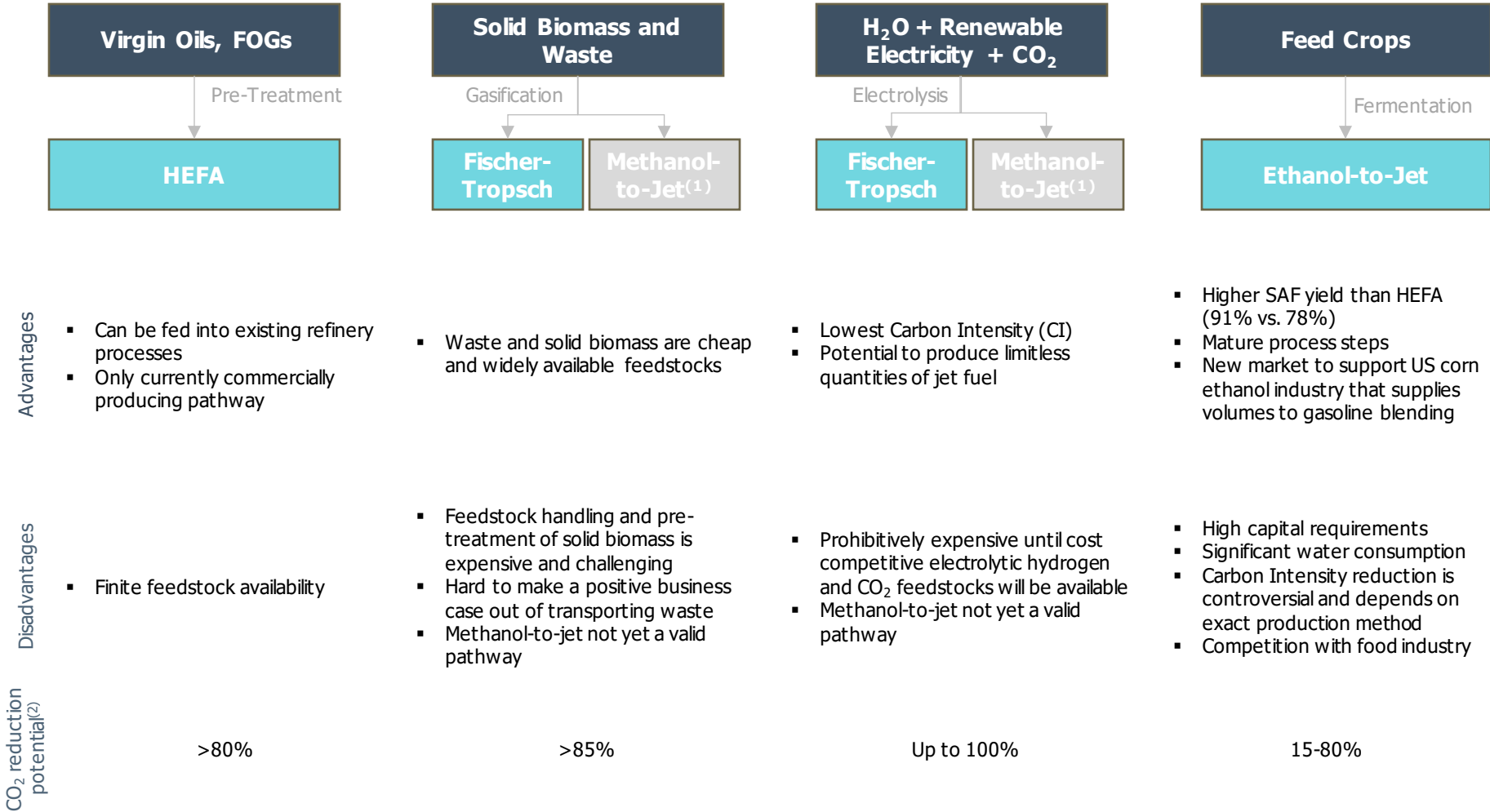


Howard Herzog, Senior Research Engineer at MIT Energy Initiative stated: "The amount of CO<sub>2</sub> we can use is simply dwarfed by the CO<sub>2</sub> that needs to be captured for climate reasons. If we're going to do this on the billion ton a year level, most of it's going to have to go into the ground." - Even better would be using the carbon to create valuable hydrocarbons.

# Azimuth focuses on hydrogen-mediated CO<sub>2</sub> in the context of SAF

eFuels are just one of the many different SAF pathways available

Each has notable pros and cons linked to feedstock availability, technical maturity of method and resulting carbon intensity

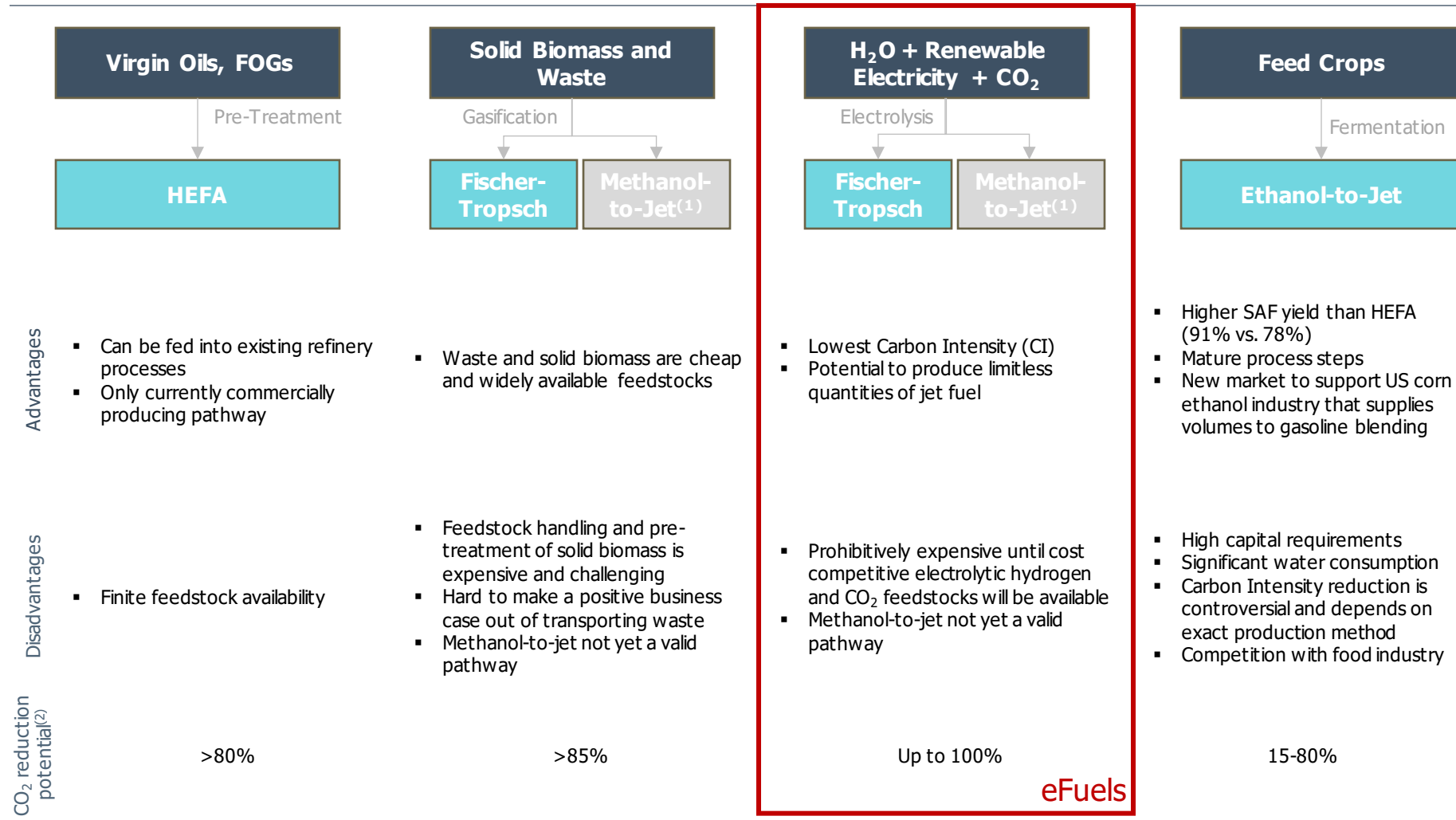


1) Not an approved ASTM pathway – anticipated in 2024  
 2) CORSIA, ICCT paper 2021-11, WEF+McKinsey 2020-11

# Azimuth focuses on hydrogen-mediated CO<sub>2</sub> in the context of SAF

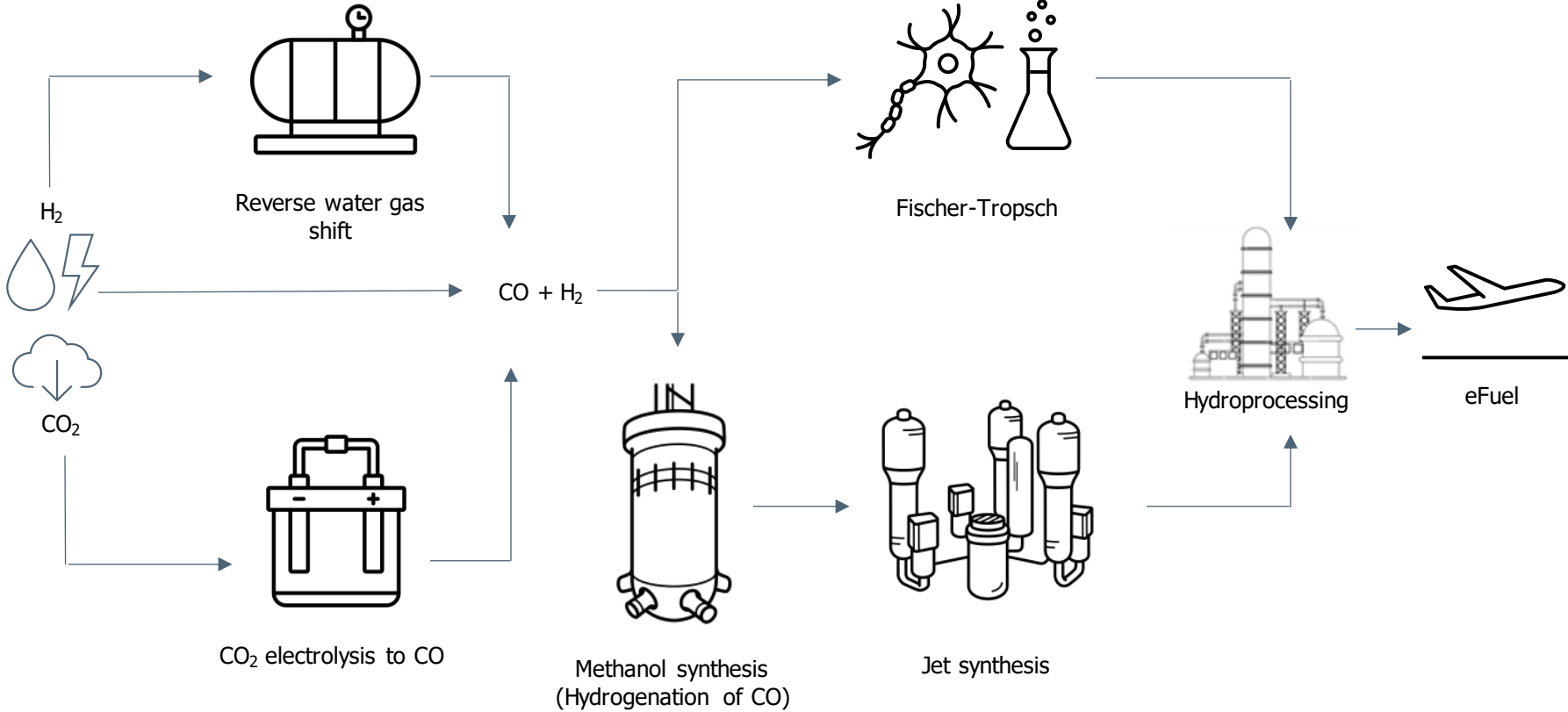
eFuels are just one of the many different SAF pathways available

Each has notable pros and cons linked to feedstock availability, technical maturity of method and resulting carbon intensity



# Two routes exist for the production of eFuels

Fischer-Tropsch or jet synthesis from methanol



Whichever route is taken,  $\text{CO}_2$  and low-carbon hydrogen are the necessary building blocks

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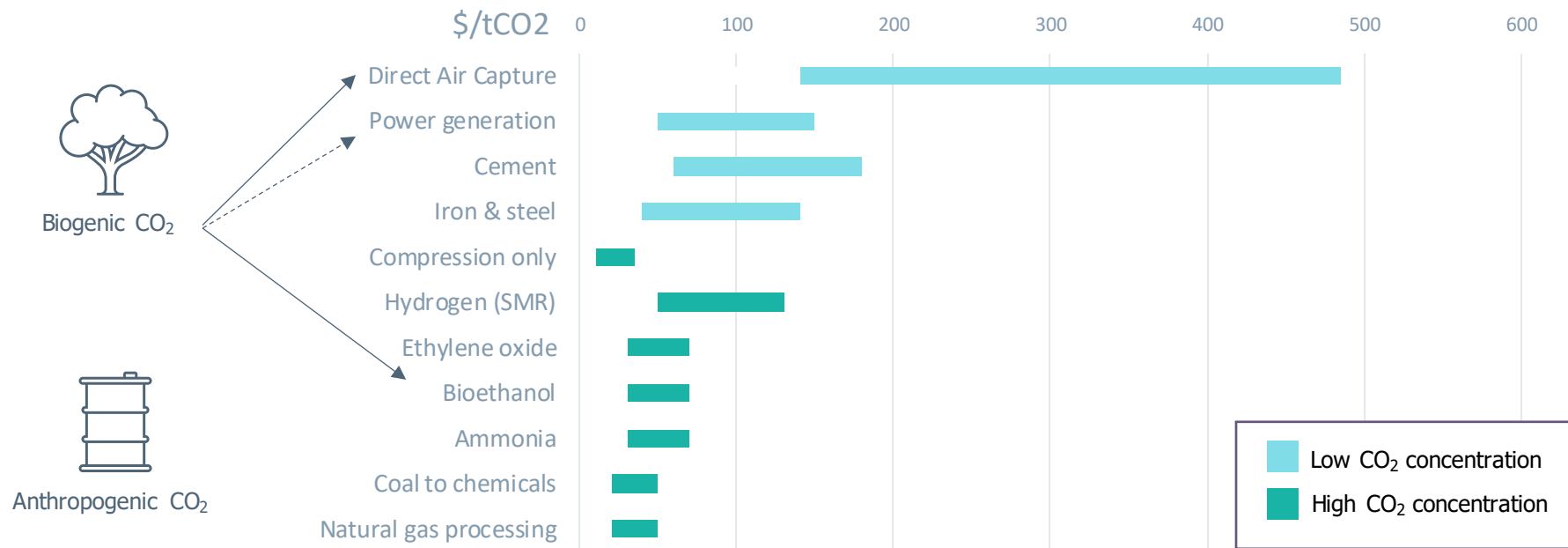


**What will be the biggest challenge to successfully scale the production of eFuels?**

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# Reasonably-priced feedstock availability will be a big challenge

Potential sources of CO<sub>2</sub>, their cost<sup>(1)</sup> and transport options



## Historical CCUS projects failures

- According to DOE, there were 149 CCUS projects announced globally
- By 2020, 100 of those projects had been terminated
  - >70% of gas processing projects have succeeded
  - This is 60% for other industrial projects
  - And only 10% of power plant projects
- Main reasons of failure are threefold
  - Higher project capital costs
  - Lower level of technological readiness
  - Low credibility of CO<sub>2</sub> revenues

## CO<sub>2</sub> transport

- Gaseous (pipeline) or liquid form (shipping and tanks)
    - In US, 2500 km of CO<sub>2</sub> pipelines exist, mostly for EOR projects in Texas
    - CO<sub>2</sub> is transported overseas but in limited amounts because of limited demand
  - Commercial pipelines for CO<sub>2</sub> transport & storage are a commercial challenge, cfr. Cancellation of Heartland Greenway Pipeline Projects by Navigator CO<sub>2</sub> Ventures
- Even if CO<sub>2</sub> can be captured, its transport will be the next challenge

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**What market incentive exists to use biogenic CO<sub>2</sub> instead of anthropogenic CO<sub>2</sub>?**

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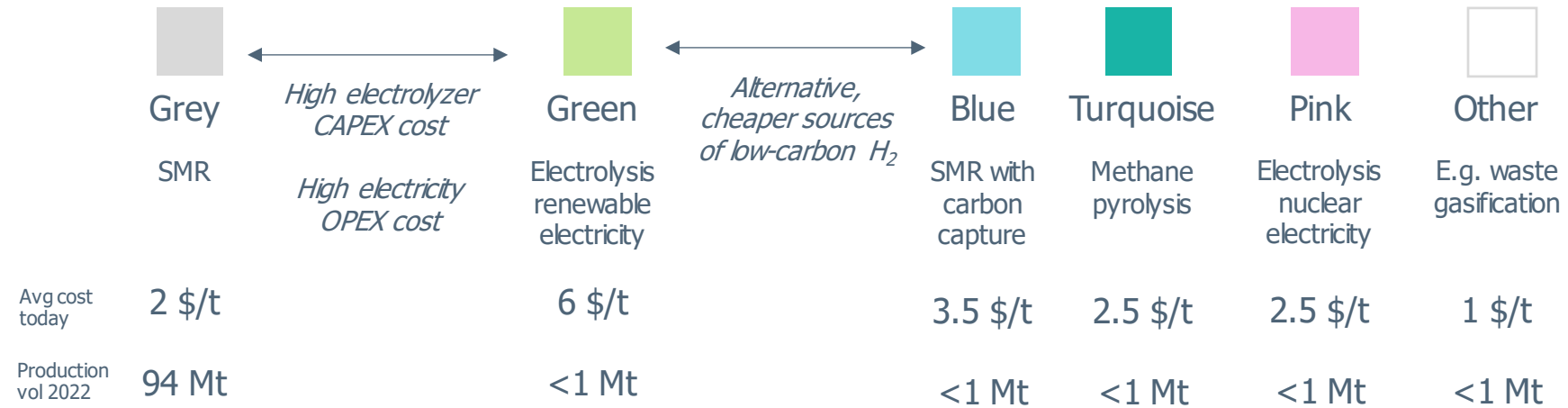
**What is the likelihood of a CO2 pipeline connecting the US farm belt being built?**

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# Reasonably-priced feedstock availability will be a big challenge

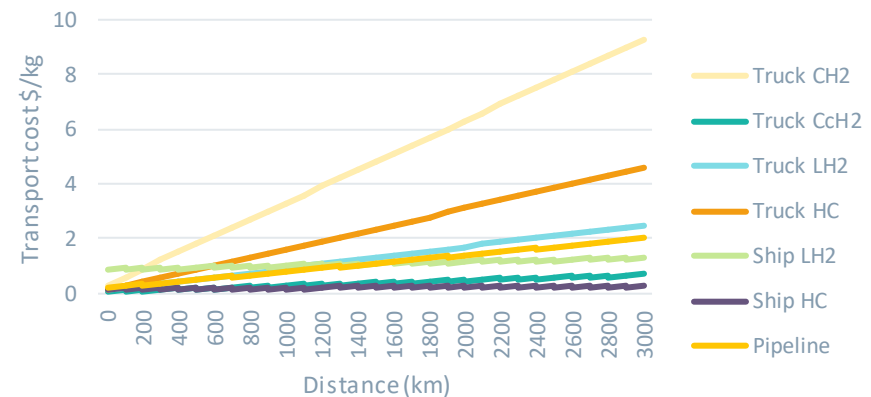
Potential sources of H<sub>2</sub>, cost<sup>(1)</sup> and transport options



## H<sub>2</sub> transformation and transportation costs are significant

- Hydrogen is transported in compressed gaseous form (pipeline or truck), compressed cryogenic form (truck), liquified (ship or truck), or through means of a carrier like ammonia (ship or truck)
- Transformation costs vary
  - Compressed gaseous (500 bar) ~1\$/kg
  - Compressed cryogenic (350 bar) ~2\$/kg
  - Liquified (12 bar) ~3\$/kg
  - Conversion to carrier and back ~2\$/kg
- The best transport method varies with distance but adds between 0.5 and 2 \$/kg (see graph on the right)

## H<sub>2</sub> transport costs for different means of transport<sup>(2)</sup>



1) *Analysing the future cost of green hydrogen*, PwC, Feb 2023; *Green and Blue Hydrogen Current Levelized Cost of Production and Outlook*, GEP, Jan 2023; *Whether green, blue, or turquoise, hydrogen needs to be clean and cheap*, Bulletin of the Atomic Scientist, Jan 2021

2) Berna, Cesar & Vargas-Salgado, Carlos & Alfonso-Solar, David & Escrivá, A.. (2022). *Hydrogen Production from Surplus Electricity Generated by an Autonomous Renewable System: Scenario 2040 on Grand Canary Island, Spain*. Sustainability. 14. 10.3390/su141911884.

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**What will the 2035 merit order supply curve of SAF look like?**

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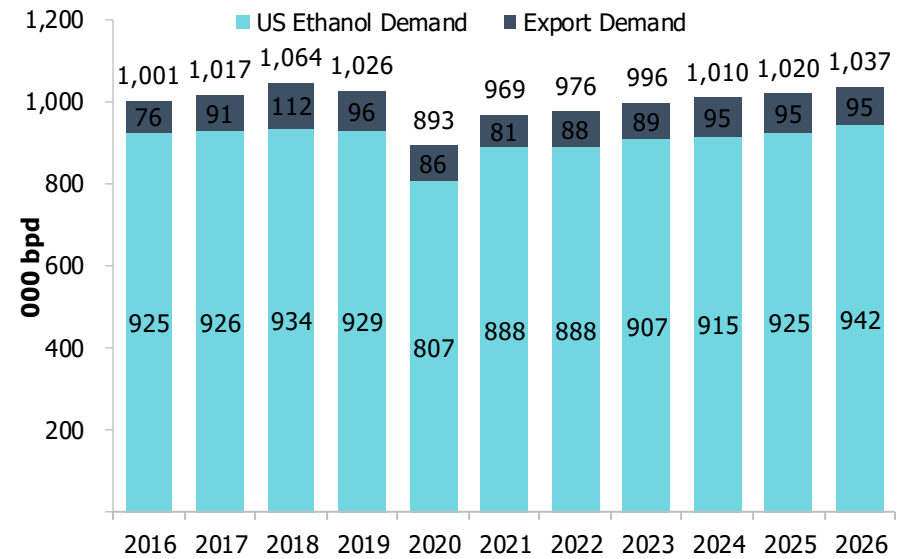
# AtJ seems most logical pathway until H<sub>2</sub> & CO<sub>2</sub> production scale up

Subsidies, maturity of industry and optionality of AtJ solution help to de-risk investment

## SAF Revenue Drivers: US Current Structures

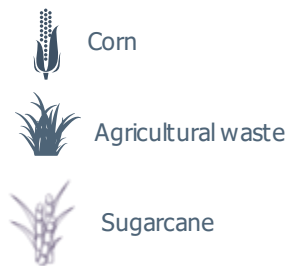
- SAF Premium to Conventional Jet Fuel**
  - Assumed premium to capture additional costs of producing SAF over traditional fuel (i.e., more hydrogen, natural gas, capex etc.)
- D4 RIN Value**
  - SAF qualifies under the Renewable Fuel Standards policy, however, it generates fewer RINs per gallon than renewable diesel (1.6 vs. 1.7 respectively)
- LCFS**
  - Petroleum jet fuel is not a deficit generating fuel in active LCF program and therefore does not incur LCF compliance costs which would increase the value of the alternative renewable fuel (SAF)
- SAF Blenders Tax Credit**
  - \$1/gallon tax credit until 2025. New clean fuels production tax credit (45Z) will provide up to \$1.75/gallon tax credit depending on CI reduction until 2027
- Renewable Diesel**
  - AtJ processes produce up to 91% SAF with remaining balance to renewable diesel. RD generates 1.7 RINs per gallons and obtains blenders tax credit (until 2025)

## US ethanol plants had 87% utilization rate in 2022

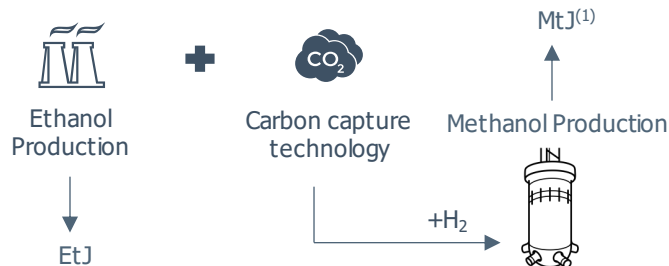


## AtJ optionality

### Feedstock optionality



### Carbon-capture optionality (even in combinational with MtJ<sup>(1)</sup> production)



### End-use optionality



### Hydroprocessing is universal



1) Not an approved ASTM pathway – anticipated in 2024.

# Azimuth and \$1B Fund V at a glance

Experienced Energy Transition GP Raising Fifth Fund Targeting PE Returns and Quantified Carbon Mitigation

## Azimuth Capital Management

### History & Geographic Reach

Azimuth has **20 years of investing experience**, with a total AUM \$5.8 billion<sup>(1)</sup> and offices in the San Francisco Bay Area and Calgary, along with team presence in Denver, Houston, Seattle, Vancouver and New York.

### Operating Experience

Every Partner and Operating Partner on the Azimuth team has a technical background or has worked as an operational leader.



### Executable Opportunities

The fund has **four ready-to-execute inception opportunities** that offer unique return and impact outcomes along with scaled co-invest.



## AVEE Strategic Focus



### Low Carbon Fuels

**60% of Fund V**

Clean Hydrogen Production  
Waste to Fuels  
Carbon Capture and Sequestration



### Resources to Support Electrification

**20% of Fund V**

Sustainable Lithium Production  
North American Battery Material Production  
End of Life Battery Recycling



### Low Carbon Electricity Production and Storage

**20% of Fund V**

Decarbonized Fuel Storage  
Optimized Geothermal Power

AVEE targets areas of the energy transition that are less crowded and offer larger opportunity for economic and environmental performance.

**Thank you!**

Curious to hear your thoughts and connect during the next networking break, or feel free to reach out.



**Nathalie Beken**

Investment Associate

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# Audience Q & A

# Networking Break



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